

the pharma letter

* Up to date news for the Pharmaceutical and Biotechnology industries

Eli Lilly to establish production of insulin in Russia



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US pharma major Eli Lilly (NYSE: LLY) has reached an agreement with one of Russia's leading drugmakers, R-Pharm, for the production of its Humulin (insulin) in Russia.

Under the terms of the agreement, production will be started in 2015 at R-Pharm's facilities located in Kostroma. Localization of production will allow Lilly to participate in tenders for public procurement of drugs for state needs.

According to DSM Group, Russia's leading analyst agency in the field of pharmaceuticals, insulin consumption in Russia in 2013 amounted to 11.1 billion roubles (about \$317 million), being equivalent to 9 million packages. Lilly's market share is 19.2% in value and 24.5% in volume terms. Lilly's total sales in Russia in 2013 amounted to 4.9 billion roubles (\$130 million).

Insulin production in Russia

R-Pharm currently specializes in the design and production of drugs for hospital and specialized medical care. The company operates three factories in Russia, which are located in Novosibirsk, Yaroslavl and Kostroma regions. The company's turnover in 2013 exceeded 56 billion roubles. Lilly has been operating in Russia since 1990.

Eric Patrouillard, managing director Lilly Russia-CIS, stated: "Today we are excited to announce that Lilly sets up local production of all Humulin insulin family in Russia. We joined our efforts with R-Pharm in response to the growing diabetes epidemic and increasing demand for insulin in Russia. As a global leader in diabetes care, Lilly makes every effort to enhance quality of life for Russian patients by providing real solutions -

from medicines to patients supporting programs. This partnership once again confirms our long term commitment to Russia and we believe that by starting insulins production we could address one of the country's top strategic priorities - to provide patients access to locally produced high-quality human insulin."

Diabetes ← Eli Lilly ← Humulin R ← Insulin ← Pharmaceutical ← Production ← R-Pharm ← Russia
